



Photo: OERB



Photo: Kelly White

OKLAHOMA

SUPERIOR BUSINESS INCENTIVES

Globally recognized, pro-business incentive programs

BUSINESSES ARE RISING IN

OKLAHOMA



OKLAHOMA

Oklahoma is continuing its momentum as a powerful economic entity on an international scale. The growth and opportunities found in the heartland are fueled by our historic drive towards business excellence. At its foundation, Oklahoma's innate spirit of continuous innovation fuels our people's drive toward progress and advancement.

Oklahoma is innovation. Oklahoma is expanding. Oklahoma is the State of Success.





Photo: Kathy Paine

OKLAHOMA'S COMPREHENSIVE INCENTIVE PROGRAMS

Oklahoma is globally recognized for its outstanding incentive programs and pro-business environment. Qualifying businesses can choose between a cash incentive or a tax credit package, and in some cases, businesses can take advantage of both programs.

Quality Jobs 10-Year Cash Incentive

This incentive targets manufacturers and certain service industries that create new payroll of \$2.5 million or more in order to receive a quarterly cash payment of up to 5 percent of new taxable payroll. A lower payroll threshold is available for certain food processing and research and development projects, or as a result of locating in targeted areas. Qualifying wage requirements would be the lower of the average county wage or the state index wage. Companies that have 10 percent of their workforce as veterans qualify for a higher 6 percent net benefit rate.

Investment/New Jobs Tax Credit Package

Targeted primarily to manufacturing companies, this incentive allows a five-year tax credit on the greater of 1 percent per year of investment on qualified new depreciable property, or a credit of \$500 per new job. These incentives double to 2 percent of new investment, or \$1,000 per new job, if investment is greater than \$40 million or in an enterprise zone.



“Our company will save \$1 million per year in taxes by putting our plant in Oklahoma instead of Texas.

The property tax rate is significantly higher in Texas, and the company was given a range of tax incentives to come to Oklahoma.”

**- Roger O’Shaughnessy
President & CEO, Cardinal Glass**



Photo: OERB

OKLAHOMA'S COMPREHENSIVE INCENTIVE PROGRAMS

Quality Jobs + Investment Tax Credits

These incentives target manufacturing industries that have a large capital investment of at least \$40 million in addition to creating new jobs that pay higher than the state's average wage. The incentives also allow a five-year tax credit on the greater of 2 percent per year of investment in qualified new depreciable property, or a credit of \$1,000 per year per new job.

21st Century Quality Jobs

Oklahoma's 21st Century Quality Jobs offers incentives to businesses with a highly skilled, knowledge-based workforce. For qualifying companies, this unique incentive would pay businesses cash back, up to 10 percent of payroll, for up to 10 years for the creation of 10 or more jobs with high average wages typically between \$90,000 and \$102,000 per year, depending on county.

Oklahoma Economic Development Pooled Finance Program

An incentive that targets job creation and infrastructure development by creating a financing mechanism for companies and communities. This financing tool uses withholding taxes and other revenue to satisfy debt service, create jobs and investment, and remain revenue positive to Oklahoma.



"We have improved the business climate in Oklahoma by having tort reform, workers comp reform, and of course we have had the right-to-work reform. Those three, for business, is a great advantage for us in the state of Oklahoma."

**- Bob Funk
Founder & CEO,
Express Employment Professionals**

ADDITIONAL INCENTIVES

Sales Tax Refunds

This incentive is available on construction materials for certain manufacturers and aircraft maintenance repair facilities, on purchases of computers, data processing equipment, telecommunication equipment for certain aircraft facilities, and for purchases of computer services and data processing equipment for qualified computer services or research and development companies.

Customized Employee Training

Consistently ranked as one of the nation's leading workforce training efforts, Oklahoma's Training for Industry Program (TIP), a CareerTech initiative, is a no-cost/low-cost way for new or growing companies that create jobs to get a skilled, focused and motivated workforce. Customized to meet your needs for training, assessment, supplies, instructional materials and more.

Five-Year Ad Valorem Tax Exemption

This incentive is available for manufacturing, research and development, warehouse and distribution, certain computer/data processing services, wind power, refinery and aircraft repair.

Aerospace Industry Engineer Workforce Tax Credit

Aerospace companies hiring engineers in a variety of fields will receive tax credit equal to 5 percent of the compensation paid to an engineer, and 10 percent if the engineer graduated from an Oklahoma college or university (up to \$12,500 per employee per year), plus another credit of up to 50 percent of the tuition reimbursed to an employee. Additionally, the engineer hired receives a tax credit of \$5,000 per year for the first five years of employment.

Key Sales Tax Exemptions

- Freeport Inventory Benefits
- Industrial Access Road Assistance
- Foreign Trade Zones
- State and Local Financing Programs Processing machinery and equipment
- Electricity, fuel, other tangible property used in manufacturing
- Interstate 1-800, WATS and private-line business telecommunications systems



“We have a legislature and a governor that are very pro-business. Anytime there is specific need for legislation to assist a company or to make our state of Oklahoma more pro-business for a specific industry, we try to pass that.”

**- Mike Neal
President & CEO,
Tulsa Regional Chamber of Commerce**

OKLAHOMA

Superior Business Incentives

More Than 350 Companies Are Taking Advantage of Our Attractive Incentives

These are just a few of the companies that are using Oklahoma's incentive packages:

- AAA
- ABB
- AdvancePierre Foods
- ALUra
- American Airlines
- ASCO
- AT&T Wireless Services Inc.
- Baker Hughes
- Berry Plastics
- Best Buy
- Big Lots
- The Boeing Company
- Boise Cascade Office Products
- Capital One
- Cardinal Glass
- Chesapeake Energy Corporation
- Continental Resources
- Cytovance Biologics Inc.
- Dell Computers
- Dewey
- Devon Energy Corporation
- Dollar Tree
- Enterprise
- Farmers Insurance Group
- FlightSafety International Inc.
- GE
- Gannett
- The Goodyear Tire Company
- Google Inc.
- Hartford Financial Services Group
- Helmerich & Payne
- Hertz
- Hitachi
- Holly Frontier
- Hyatt
- IBM
- Industrial Compounding LLC
- International Paper
- Lufthansa Technik
- Malarkey Roofing
- Michelin North America
- Midco Fabricators Inc.
- Native American Maintenance Services Inc.
- Nomaco
- Northrop Grumman Corporation
- Ocean Dental
- Oklahoma City Thunder
- Precise Machining and Manufacturing
- Select Engineering
- Sigma Processed Meats Inc.
- Southwest Nanotechnologies
- Spirit AeroSystems Inc.
- State Farm
- Temtrol
- Wai-Mart Distribution
- Wood Group
- York International

They all chose Oklahoma, and this is why:

- Up to 5% cash back reimbursed on new payroll
- Five-year abatement on already-low property taxes
- Low energy costs
- Low-cost real estate
- Lower insurance costs
- Skilled labor
- Start-up training
- Dedicated community commitment
- Specialized World Class Project Experts



Photo: Greater OKC Chamber



Photo: OERB



Photo: Nobel Foundation



Photo: Robert Taylor

SUPERIOR BUSINESS INCENTIVES

The **Oklahoma Department of Commerce** staff stands ready to quickly develop an individualized plan of action to help you make the most of the state's aggressive incentive programs and competitive cost of doing business.

Oklahoma's incentives and advantages add up to lower operating costs and higher productivity. Let the Oklahoma Team prepare a customized sample incentive analysis for you. We would be honored to host you and your company in our great state.

Ready to find out more about our State of Success?

Contact the Oklahoma Team today

Call: Domestic 1-800-588-5959

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Or visit us online at OKcommerce.gov

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